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_	<u> Fender No- HMSBP/2025-20</u> er ID: 2025  HMSB  864594				
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Sl. No.		Clause as per Contract	Query Raised / Ammendment Requested	IIM Sambalpur Committee Reply	
1	(EMD of ₹4,00,000)	1.4.3Bid Security / Earnest Money Deposit: a. The Applicant shall furnish as part of its Proposal, an EMD of Rs. 4,00,000/-(Rupees Four Lakhs only) to be deposited through NEFT/RTGS mode only from any Nationalized/ Scheduled bank in favor of Indian Institute of Management Sambalpur (IIM Sambalpur), payable at Sambalpur. The EMD shall be refundable not later than 210 days from the Bid Submission Date, except in the case of the Preferred Bidder or successful bidder whose EMD shall be retained till it has provided a Performance Security in terms hereof.	As per the Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012, and subsequent amendments, MSEs registered with NSIC or Udyam under MSME are exempted from payment of EMD. We request confirmation whether MSEs registered with appropriate government bodies will be exempted from depositing the EMD amount upon submission of valid registration certificates.	the bid. The registration must clearly indicate the category of	
2	Clause 3.2.1, 3.2.2, 3.2.3 – Technical Eligibility Experience Period	3.2.1 The bidder/bidding organization should have experience of providing Architectural & Design Consultancy cum Engineering Services of similar nature for a minimum period of 10 (Ten) years ending last day of the month May' 2025 i.e., Eligibility Period. (Form – 02: Bidder's Profile) 3.2.2 The intending bidder/bidding organization must have experience of having satisfactorily completed the Architectural & Design Consultancy cum Engineering Services of similar nature* of project(s) during the last 07 years ending previous day of last date of submission of tenders: (Form – 03 along with relevant work orders / LOA / work completion report). i. 03 (Three) similar completed works each costing not less than the amount equal to 40% of the estimated cost put to tender (i.e., Rs. 80.80 Crore). OR ii. 02 (Two) similar completed works each costing not less than the amount equal to 60% of the estimated cost put to tender. (i.e., Rs. 121.20 Crore). OR	The tender stipulates three different look-back periods: 10 years under Clause 3.2.1 (general experience), 7 years under Clause 3.2.2 (completed projects), and 5 years under Clause 3.2.3 (IIM/IIT/NIT project). To ensure consistency, and in recognition of the long lifecycle of major institutional projects, we request that the eligibility period across all three clauses be uniformly considered as 10 years. This will allow fair consideration of completed and ongoing large-scale campus projects delivered in the last decade and align with best practices followed in other national institutional tenders.	Clasue 3.2.3: Experience of having similar work for IIM/ IIT / NIT, in the last <b>07</b> ( <b>Seven</b> ) years, appointed either directly by the Client or through PMC or EPC Contractor, of the project value at least 200 Crores. The similar work value may also be caused if the Architect has at least successfully completed design stage of similar work. (Form 03 along with relevant work orders / LOA / work completion report)	
3		Similar nature of Project shall mean that the Architect shall have experience in providing Comprehensive Architect & Design Consultancy and Engineering service for complete campus development in any Central Universities / IIMs / IITs / NITs / AIIMS / Central PSU Campus(es) consisting of multi-storied (G+3 or above) including Public Health Engineering, Internal and external electrical works, firefighting work, LV works, HVAC, lifts, external developments, GRIHA norms for achieving minimum four Star rating or LEED Gold rating and all other works not mentioned herein but required for completion of the project in all respects. The project should have been completed in India. (The architect must be appointed either directly by the Client or through PMC or EPC Contractor, of the project).	The clause includes "Central PSU Campus(es)" under similar nature of projects. We request clarification on whether this term refers specifically to campus developments for educational or training institutions established by Central PSUs (e.g., NTPC training institutes, ONGC academies, SAIL townships), or if it also includes large-scale administrative, residential, or mixed-use township developments executed for/by Central PSUs. Kindly confirm the scope of applicability.	"The term 'Central PSU Campus(es)' includes educational, training, residential, administrative, or mixed-use township developments executed for/by Central Public Sector Undertakings (PSUs)."	

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4		Similar nature of Project shall mean that the Architect shall have experience in providing Comprehensive Architect & Design Consultancy and Engineering service for complete campus development in any Central Universities / IIMs / IITs / NITs / AIIMS / Central PSU Campus(es) consisting of multi-storied (G+3 or above) including Public Health Engineering, Internal and external electrical works, firefighting work, LV works, HVAC, lifts, external developments, GRIHA norms for achieving minimum four Star rating or LEED Gold rating and all other works not mentioned herein but required for completion of the project in all respects. The project should have been completed in India. (The architect must be appointed either directly by the Client or through PMC or EPC Contractor, of the project).	Universities / IIMs / IITs / NITs / AIIMS / Central PSU Campus(es). Clause 3.2.3 already considers IIM/IIT/NIT projects for an additional experience requirement. Since those are already captured under 3.2.3, we request that Clause 3.2.2 be broadened to also include large-scale government campus projects executed for State Government Departments (such as PWD), UGC-	"As per tender, Clause 3.2.2 shall remain unchanged. The definition of similar nature of work is intended to align with the strategic requirements of the project and shall be limited to the institutions specifically mentioned in the clause."	
5	Clause 3.2.3 – Experience for Campus Projects (IIM/IIT/NIT)	3.2.3 Experience of having similar work for IIM/ IIT / NIT, in the last 05 (five) years, appointed either directly by the Client or through PMC or EPC Contractor, of the project value at least 200 Crores. The similar work value may also be considered, if the Architect has at least successfully completed design stage of similar work. (Form — 03 along with relevant work orders / LOA / work completion report).	Please, clarify whether Phase-wise completion of projects can be considered for qualification for this Clause.	Please refer RFP Clause 3.2.3: Experience of having similar work for IIM/ IIT / NIT, in the last <b>07</b> (Seven) years, appointed either directly by the Client or through PMC or EPC Contractor, of the project value at least 200 Crores. The similar work value may also be considered, if the Architect has at least successfully completed design stage of similar work. (Form – 03 along with relevant work orders / LOA / work completion report).	
6	Clause 1.10 – Letter of Award and Performance Guarantee	i) After selection, a Letter of award (the "LOA") shall be issued, in duplicate, it the Institute to the Preferred Bidder and the Preferred Bidder shall, within 07 (seven) days of the receipt of the LOA, sign and return the duplicate copy of the LOA in acknowledgement thereof as a token of acceptance. In the event the duplicate copy of the LOA duly signed by the Preferred Bidder is not received by the stipulated date, the Institute may, unless it consents to extension of time for submission thereof, forfeit the EMD of such bidder. The letter of award shall form a part of the agreement.	submitted at LOA stage. Considering that design deliverables are extensive and fees are released milestone-wise, we request consideration for splitting the PBG into two parts—one at agreement signing and one post-DPR approval—to ease initial	The condition recording submission of Derformance Bank Guarantee	
7	Clause 4.3.2 – Design Concept Presentation Timeline		called for Design Concept Presentation, but no date has been indicated. We request that the date for the presentation be announced only after declaration of technical qualification results and that a minimum of 3-4 weeks' time be provided to prepare a	The schedule for the Design Concept Presentation shall be communicated with those agencies who fulfill the minimum eligibility criteria as specified in the tender to prepare and submit their presentations, ensuring adequate time to align with the project requirements and intent.  10 Days time will be given for preparation of presentations from the date of communication.	

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8	Clause 4.3.2 – Design Concept Presentation Requirements	4.3.2 The Architect firm /Consultant shall bring hard & Soft copy of their Design concept and related details at the time of presentation. The concept is designed to strictly incorporate all the parameters as mentioned below under Evaluation Criteria. The time and venue for presentation will be intimated separately.	accurate and meaningful Design Concept Presentation	To ensure a fair and competitive process, the AutoCAD masterplan drawing will not be provided at the pre-bid stage.  Those bidders who fulfill the minimum eligibility criteria as specified in the tender to prepare and submit their presentations, will be given access to required drawings.	
9	Clause 3.4 – Green Building Rating Experience and Clause 6.3.14 – Scope of GRIHA Compliance	The bidder should have received Green Building Rating with not less than 04- star	clause 3.4 mandates that the bidder must have prior experience in completing projects with a GRIHA 4-star or LEED Gold rating. However, Clause 6.3.14 states that while the architect is responsible for design compliance, all detailed documentation and simulation work will be undertaken by the PMC. This creates an ambiguity—if the architect's role in the GRIHA process is limited to conceptual compliance and coordination, then mandating prior certification experience may unnecessarily disqualify competent firms who have designed green buildings but were not involved in certification due to client-side decisions. We request clarification on the exact role of the architect in GRIHA documentation and whether prior design experience (aligned to GRIHA norms)	projects with GRIHA 4-star or LEED Gold certification to ensure proven capability in sustainable design practices.  While Clause 6.3.14 assigns the detailed certification documentation and simulation work to the PMC, the architect's role includes ensuring design compliance with applicable green building norms and coordination with PMC during the certification process.  Accordingly, prior design experience aligned with GRIHA or LEED requirements but without final certification may not fully meet the eligibility criteria under Clause 3.4.	
10	General Scope – Mode of Construction Execution		The tender does not mention the intended mode of construction execution for Phase-II works—whether through EPC contractor, item rate with PMC, or any other method. We request clarification on this as it directly impacts the nature, detailing level, and format of architectural and engineering deliverables. Additionally, please confirm if the architect is expected to provide GFC-level drawings or only tender drawings for further development by EPC contractor.	The architect is supposed to provide GFC level drawing for detailed architectural part and all required tender drawings and also for any other contract required for the completion of the project (like: specialize Equipement / furniture / furnishing tender etc. if any.)	

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11	Clauses 1.1, 6.1.1, 6.2 – PMC Role & Coordination	1.11 Status of the Project: In the 200-acre campus area, construction of boundary wall is completed all along. Phase-I scope of work has been completed & campus is fully functional mostly over the 100-acre current development area. The future development area of balance 100-acre along with few Phase-I area shall be used in phase-II development works. Institute will appoint PMC for the phase-II project.  6.2: iii) Technical assistance to PMC / Institute for the bid process management on the guidelines approved by the Institute and recommendations for approval and award of construction / other associated works/services etc., by the PMC / Institute.	(PMC) will be appointed for Phase-II execution and that the architect shall coordinate with them. However, there is no clarity on the PMC's exact scope, timing of engagement, or whether coordination during the early stages (DPR, approvals, tendering) will be directly with the Institute or through the PMC. We request clarification on: (a) When the PMC is expected to be appointed, (b) Whether the architect is to interface directly with the client	(b) During the pre-construction stage (including DPR, approvals, and tendering), the architect shall coordinate with the Institute and the PMC appointed.		
12	1.4.3 of Page no 9	Bid Security / Earnest Money Deposit:  The Applicant shall furnish as part of its Proposal, an EMD of Rs. 4,00,000/- (Rupees Four Lakhs only) to be deposited through NEFT/RTGS mode only from any Nationalized/ Scheduled bank in favor of Indian Institute of Management Sambalpur (IIM Sambalpur), payable at Sambalpur.	As we are MSME registered firm, exemption of EMD may be allowed.	MSEs may avail EMD exemption subject to submission of valid supporting documents (with valid Registration Certificate) along with the bid. The registration must clearly indicate the category of goods/services relevant to the tendered items.		
13	4.2 point no ii, Page No. 18	Minimum Eligibility (Project Value = Rs. 202 Crore) i. 01 similar work costing not less than 80% of estimated cost of the project i.e., 161.60 Cr. or ii.02 similar work costing not less than 60% of estimated cost of the project i.e., 121.20 Cr. or iii. 03 similar work costing not less than 40% of estimated cost of the project i.e., 80.80 Cr.	The criteria may be amended as following i. 01 similar work costing not less than 100 Cr. or ii.02 similar work costing not less i.e., 70 Cr. Or iii. 03 similar work Rs. 50 Cr.	The clause remain unchanged.		
14		Twice Eligibility (Project Value = Rs. 404 Crore) i. 01 similar work costing not less than 80% of estimated cost of the project i.e., 323.20 Cr. or ii.02 similar work costing not less than 60% of estimated cost of the project i.e., 242.40 Cr. or iii. 03 similar work costing not less than 40% of estimated cost of the project i.e., 161.60 Cr.	i. 01 similar work costing not less than Rs. 200 Cr. or ii.02 similar work costing not less than Rs. 140 Cr or iii. 03 similar work Rs. 100 cr	The clause shall remain unchanged.		

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15	Point no 2 i Page no 18  (4.2 TECHNICAL BID  EVALUATION – MARK  WEIGHTAGE)	i.Minimum Eligibility i.e., 10 Crores ii. Twice Eligibility i.e., 20 Crores or aboves	May be amended as follows:  i. Minimum Eligibility i.e., 2 Cr, Crores or above ii. Twice Eligibility i.e., 4 Crores or aboves	The clause shall remain unchanged.		
16	Point No. 3 ii and iii Page no 18	01 (One) Structural Engineer: Masters in Structural Engineer with minimum 03 years' on payroll with work experience in Urban Design aspects.	Kindly allow sub-consultants with relevant experience.	The clause shall remain unchanged.		
17	(4.2 TECHNICAL BID EVALUATION – MARK WEIGHTAGE)	01 (One) Graduate Engineers each in Mechanical, Electrical & Plumbing (Civil) Engineers with minimum 03 years on payroll with relevant work experience Graduate Mechanical– 1.0 Mark, Graduate Electrical – 1.0 Mark, Graduate Plumbing (Civil / Mechanical) Engineer – 1.0 Mark.	Kindly allow sub-consultants with relevant experience.	The clause shall remain unchanged.		
18	Page 41 Point no 11	Reference drawings/Images	Please provide us the drawing in Autocad format.	To ensure a fair and competitive process, the AutoCAD masterplan drawing will not be provided at the pre-bid stage.  Those bidders who fulfill the minimum eligibility criteria as specified in the tender to prepare and submit their presentations, will be given access to required drawings.		

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19		We would request you to kindly extend the due date of submission by 10 days.	We would request you to kindly extend the due date of submission by 10 days.	The request for extension of the submission deadline has been noted. Any decision regarding the extension, if approved, shall be communicated through a corrigendum on the CPP Portal and the Institute's website. Bidders are advised to regularly check the portal for updates.	
20	1.2 IMPORTANT INFORMATION Bid security (EMD)	For all Eligible Qualified Bidders, the EMD will be Rs. 04.00 Lakhs (INR Four Lakhs Only) to be deposited through NEFT/RTGS mode only from any Nationalized/ Scheduled bank in favor of Indian Institute of Management Sambalpur, payable at Sambalpur	We respectfully request for exempting MSME-registered firms from the Earnest Money Deposit (EMD) requirement for this RFP. This exemption aligns with the Public Procurement Policy for Micro and Small Enterprises (MSEs), fostering participation from MSMEs that significantly contribute to economic growth and innovation.  Allowing exemption for validly registered MSME firms will ensure inclusivity, reduce administrative hurdles, and align with the Government of India's efforts to promote ease of doing business.  We suggest that MSMEs provide valid registration proof (e.g., Udyam Registration Certificate) as eligibility, with standard measures to ensure contractual accountability. This initiative will enhance competitive participation while supporting national goals of MSME empowerment and development.	MSEs may avail EMD exemption subject to submission of valid supporting documents (with valid Registration Certificate) along with the bid. The registration must clearly indicate the category of goods/services relevant to the tendered items.	
21	3. Eligibility Criteria	3.2.2 The intending bidder/bidding organization must have experience of having satisfactorily completed the Architectural & Design Consultancy cum Engineering Services of similar nature* of project(s) during the last 07 years ending previous day of last date of submission of tenders:	For similar nature of projects, request to allow projects during last 10 years instead of 7 years.	The clause shall remain unchanged.	
22	3. Eligibility Criteria	3.2.2 Similar nature of Project shall mean that the Architect shall have experience in providing Comprehensive Architect & Design Consultancy and Engineering service for complete campus development in any Central Universities / IIMs / IITs / NITs / AIIMS / Central PSU Campus(es) consisting of multistoried (G+3 or above)	Request to kindly consider state universities, private universities, premier institutions under Government of India also in similar nature of project. This will enable participation of key expertise from wider firms across the country resulting in a competitive proposal.  Also request to allow on-going projects for which substantial completion meaning design and tender for contractor has been complete.	The clause shall remain unchanged.	

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23	4.2 Technical Bid evaluation	01 (One) Structural Engineer: Masters in Structural Engineer with minimum 03 years' on payroll with work experience in Urban Design aspects.	Since the structural engineers always practice independently and are not part of any architectural organization, request to remove having structural engineer on payroll. Instead, the same can be sub- consultant.	The clause shall remain unchanged.			
24	4.2 Technical Bid evaluation	Green building experience	Request to allow projects that are successfully completed with IGBC (Indian Green Building Council) gold or platinum rating.	The request has been considered and accepted. Accordingly, projects successfully completed with IGBC Gold or Platinum certification shall also be considered under eligible experience, subject to the fulfillment of other conditions as specified in the tender.  Bidders are required to submit relevant documentary evidence such as IGBC certification, work order/LOA, and completion certificate in support of such projects.			
25	6.6 Mandatory Site Visits:	6.6.3 Beyond 20 numbers of visit, if some of the Experts are called by the institute for fulfilment of all the Contractual obligations by the Architect, the Architect shall provide such services beyond 20 numbers of visit with the terms and rates stipulated herein below.	Request to clarify the terms and rates for site visits beyond 20 numbers.	Please refere Clause 6.6.4			
26	7.7 Architect's Personnel and Sub- consultants	vii) Architect Local Office: To ensure proper performance of all activities of the project, the Architect shall open a functional site office within a month of signing of Agreement at the project site at their own cost till the completion of the contract period project and shall have the required dedicated personnel stationed there for interaction all the time.	Since all the work shall happen from main office with proper performance and coordination, request to remove having local office.	The requirement of establishing a local site office is intended to ensure effective coordination and timely support during the execution of the project. This refers to the deployment of dedicated personnel at the site for coordination, review, and management of contract-related responsibilities, ensuring timely support and interface with the Institute during the duration of contract period.			
				Accordingly, the clause shall remain unchanged with this operational flexibility.			
27	7.12.5 Compensation for Cost Over run	Any cost overrun over and above the approved project cost for the project other than the cost overrun by the Institute's decisions will be attributed to the Architect. In this case a compensation of 0.5% of the fee payable to the Architect for every 1% cost overrun on the approved project cost (after accounting the Institute's decisions, if any) subject to a maximum of 10 % of the total fees, will be levied by the institute.	Request to reduce maximum of 10% to 5% of total fees as per typical practice in government projects.	The clause shall remain unchanged.			
28	8. Time schedule	Timelines for the Architect:	Request to consider timeline as below: 1. Concept report - 1.5 months from LOA 2. Preliminary planning - 2 months from LOA 3. Tender stage - 4 months from LOA	The clause shall remain unchanged.			
29	6.5 Construction Stage:	i) Architect shall check & confirm whether the Detailed Engineering Drawings / Good for construction drawings prepared by other agencies (EPC Contractor through the PMC) are broadly in accordance with the Concept & Final design.	Please clarify whether the mode of appointing the contractor is EPC and if yes, which mode of EPC.	Please refer Pre Bid response Sl. No. 10			

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30	1.2 Important information	Last date & time of submission of RFP/ Bids (bid due date) online only - 09/07/2025 up to 16:00 Hrs. through online only.	We kindly request an extension of two weeks for the submission of the bid submission. The additional time will allow us to prepare a comprehensive and well- detailed proposal, ensuring compliance with all technical, financial, and administrative requirements.  This extension will also enable us to address project complexities and incorporate innovative solutions, ultimately contributing to a more robust submission. We appreciate your understanding and consideration of this request.	The request for extension of the submission deadline has been noted. Any decision regarding the extension, if approved, shall be communicated through a corrigendum on the CPP Portal and the Institute's website. Bidders are advised to regularly check the portal for updates.	
31	Page No. 16, Clause No. 3.2.2	The intending bidder/bidding organization must have experience of having satisfactorily completed the Architectural & Design Consultancy cum Engineering Services of similar nature of project(s) during the last 07 years ending previous day of last date of submission of tenders: (Form – 03 along with relevant work orders / LOA / work completion report).  i. 03 (Three) similar completed works each costing not less than the amount equal to 40% of the estimated cost put to tender (i.e., Rs. 80.80 Crore).  OR  iii. 02 (Two) similar completed works each costing not less than the amount equal to 60% of the estimated cost put to tender. (i.e., Rs. 121.20 Crore).  OR  iii. 01 (One) similar completed work costing not less than the amount equal to 80% of the estimated cost put to tender (i.e., Rs. 161.60 Crore).		The clause shall remain unchanged.	
32	Page No. 17, clause No.3.3	3.3 Financial Criteria 3.3.1 Financial Turnover: The average annual financial turnover of the bidder should be at least Rs. 10 Crores (Rupees Ten Crores) during the preceding last 05 (five) consecutive financial years ending with 31.03.2025. CA certified certificate (Form – 04) to be submitted.		The clause shall remain unchanged.	
33	Clause 1.4.3 – Bid Security / Earnest Money Deposit (EMD of ₹4,00,000)		Grant Exemption for EMD to MSME/ NSIC registered firms	MSEs may avail EMD exemption subject to submission of valid supporting documents (with valid Registration Certificate) along with the bid. The registration must clearly indicate the category of goods/services relevant to the tendered items.	

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		Clause 3.1 (Page. 16) Eligibility Criteria &	Clause 3.1 Applicant/Bidder shall be a competent firm providing Architectural and Engineering Consultancy Service. The Architect / Owner must be a registered architect with Council of Architect (COA). Valid Registration certificate to be submitted.	we request you to not restrict the criteria of "Applicant/ Bidder shall be a competent firm providing Architectural and Engineering Consultancy Service. The Architect / Owner must be shall be a competent firm providing Architectural and Engineering Consultancy Service. The Architect / Owner must be shall be a competent firm providing Architectural and Engineering Consultancy Service. The Architect / Owner must be sture' & should have B. Arch with minimum years of experience in the Consultancy and there.  We request you to not restrict the criteria of "Applicant/ Bidder shall be a competent firm providing Architectural and Engineering Consultancy Service. The Architect / Owner must be a registered with the Council of Architecture (COA) is essential and shall remain applicable.  Supporting documents, including proof of employment and registration certificate of the eligible professional, must be subwith the bid.  As we understand that IIM's are Autonomous Institutions, in this,	` ′	
	34	Clause 4.2 - 3 (i) Manpower (Pg. 18):	Clause 4.2 - 3 (i): One of the Director / Partner / Proprietor of company should be registered with 'Council of Architecture' & should have B. Arch with minimum 20 years of experience including 15 years of experience in the Consultancy and registered with Council of Architecture.		registration certificate of the eligible professional, must be submitted	
	35	Clause 4.2 - I (i.i) Previous Exp of Architect Firm	Experience of having worked for IIM / IIT / NIT campus development project (in the last 05 years)	we request that firms having worked for development of Central	Experience of having worked for IIM / IIT / NIT campus development project (in the last 07 years). "All other Clauses shall remain as specified."	
	36	Deadline of Submission:		We request you to kindly extend the last date of submission of aforesaid tender by at least two weeks w.e.f. date of receiving of clarifications against our above referred queries.	The request for extension of the submission deadline has been noted.  Any decision regarding the extension, if approved, shall be communicated through a corrigendum on the CPP Portal and the Institute's website.  Bidders are advised to regularly check the portal for updates.	