

INDIAN INSTITUTE OF MANAGEMENT SAMBALPUR

Admission Policy for Post Graduate Programme in Management (PGP)

Academic Year 2019

This document summarizes the approach of IIM Sambalpur to preparing the Admission List for its 5th PGP Batch (2019-21) (The approximate batch size is 120). IIM Sambalpur reserves the right to modify any part of this document including the various criteria and cut offs mentioned at any time till the actual admission process for the batch is completed.

The basic objective of IIM- Sambalpur's admission process is to identify meritorious candidates for admission under each category of admission, viz., General, OBC, SC, ST and PWD/DAP. While merit is the prime consideration, the Institute recognizes a possibility of skewed student structure in favour of male gender and engineering and related subjects at graduation in the normal course. Hence, it strives to ensure a better balance in opportunities among different subject streams and genders. It is also part of IIM Sambalpur's approach to duly recognize academic consistency and industrial experience.

The admission process of IIM-Sambalpur consists of:

- (a) CAT Examination
- (b) Short listing candidates for Personal Appearance (PA) process.
- (c) Conducting the PA process composed of Written Analysis (WA) and Personal Interview (PI)
- (d) Preparing the Final Selection List (FSL) based on CAT score, PA score and profile score including Work Experience (WE) score as assessed during the PA process, score for Past Academic Performance (PAP) and any other criterion included.

1. Criteria for Short listing for PA process:

The 11 IIMs (IIM Bodhgaya, IIM Jammu, IIM Kashipur, IIM Raipur, IIM Ranchi, IIM Rohtak, IIM Sambalpur, IIM Sirmaur, IIM Trichy, IIM Udaipur and IIM Visakhapatnam) have decided to adopt a common process for Personal Appearance (PA) process to be coordinated this year by IIM Ranchi.

Like Common Admission Process (CAP) 2018, the performance of the candidates in WAT and PI in CAP 2019 would only be considered for preparing the merit list. In other words, only those candidates would be considered who would appear for WAT and PI for CAP 2019.

The cut-off percentile marks for eligibility for PA process in the three sections and the total CAT percentile for different categories of students are mentioned in Table 1.



Table 1: Criteria for Short listing for PA process

Category	Verbal and Reading Comprehension (VRC) Percentile >=	Data Interpretation & Logical Reasoning (DI & LR) Percentile >=	Quantitative Aptitude (QA) Percentile >=	Overall Percentile >=
	(PVRC)	(PDILR)	(PQA)	(PT)
General**	80	80	80	95
NC-OBC	60	60	60	78
SC	50	50	50	60
ST	30	30	30	40
DAP	30	30	30	40

All candidates meeting the requirements mentioned in Table 1 and applied for admission to IIM Sambalpur are eligible for consideration for short- listing for PA process. The shortlisting is done by IIM Ranchi for common pool of 11 IIMs.

** In case of female candidates under general category, the overall cut-off percentile marks for eligibility for PA process is ≥ 90 . However, getting an overall CAT percentile of ≥ 90 does not automatically guarantee a call for PA process. Within this pool of eligible candidates, the final list of candidates to be called for PA will be decided strictly based on order of merit and as per requirement of IIM Sambalpur. This separate PA process comprising both WA and PI will be independently conducted by IIM Sambalpur.

The WAT & PI scores will be pooled from IIM Ranchi (common pool for 11 IIMs).

The merit list for admission to IIM Sambalpur will be prepared based on the criteria mentioned below:

2. Criteria for Preparing the Merit List:

The criteria for preparing the merit list will be as follows

- CAT Score*: 35 %
- Personal Appearance (WAT & PI): 20%
- Profile: 45%

*CAT Score of the candidate divided by Maximum CAT Score among candidates who have applied to IIM Sambalpur and attended PA process. It is clarified that the CAT Score would be used and not the CAT Percentile.

- CAT Score:** IIM Sambalpur will use CAT 2018 score
- Personal Appearance (PA):** IIM Sambalpur will consider the following weights
 - Written Analysis: 5%



- Personal Interview: 15%

Candidates who do not obtain certain minimum scores in the PA process would not be considered for the merit list. The minimum scores would be decided by IIM Sambalpur at its discretion.

- c. Profile:** The following will be the breakup of the 45% component for Profile.
- Academic Profile: 10 %
 - Work experience: 15 %
 - Diversity: 20 %

For Academic Profile, following will be the weights

10th Standard: 2%

12th Standard: 2%

Under Graduation: 6%

The following would be the basis for scoring candidates in respect of their academic profiles.

Range Of Marks	For 10 th class	For 12 th Class	For Under Graduation
<= 60	0.2	0.2	0.6
60.01 to 64	0.4	0.4	1.2
64.01 to 68	0.6	0.6	1.8
68.01 to 72	0.8	0.8	2.4
72.01 to 76	1.0	1.0	3.0
76.01 to 80	1.2	1.2	3.6
80.01 to 84	1.4	1.4	4.2
84.01 to 88	1.6	1.6	4.8
88.01 to 92	1.8	1.8	5.4
92.01 >=	2.0	2.0	6.0

For Work Experience following will be the basis for scoring candidates:

Experience in Months	6 or Less	7-12	13-24	25-36	37-48	49-60	60 or more
Score	0	5	10	15	10	5	0

* Only completed months will be considered



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Diversity:

Gender	Score
Male	0
Female	15

Academic discipline	Score
Engineering	0
Non - Engineering	5

3. Reservations

The Government of India's reservation policy, as given below, will be applied:

Category	% Reservation
Schedule Caste	15%
Schedule Tribe	7.5%
OBC Non-Creamy Layer	27%
DAP	5%

4. Offer Acceptance Fee and Withdrawal

A candidate receiving admission offer from IIM Sambalpur and accepting the offer within the stipulated date needs to send along with Offer Acceptance an Offer Acceptance Amount of Rs.50,000/-. If a candidate subsequently wishes to withdraw the offer within the withdrawal date specified in the Offer Letter, Offer Acceptance Amount will be refunded after deducting Rs.1,000 as processing charges. If a candidate applies for withdrawal after the date specified in the Offer Acceptance, no refund will be admissible. If a candidate registers for the program, his/her Offer Acceptance Amount will be adjusted against Term I Fee. In the event of withdrawal from the Program after registration, NO refund of Offer Acceptance Amount or Term Fee will be made.



Asipathu